# BELGIUM - WALLONIA at AACC 2017



### July 30 - August 3, 2017 - San Diego, CA San Diego Convention Center BOOTH 2213







Wallonia.be

EXPORT INVESTMENT

#### WALLONIA EXPORT-INVESTMENT AGENCY

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www.awex-export.be www.investinwallonia.be



The Wallonia Export - Investment Agency is the Wallonia Region of Belgium's government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 100 Economic and Trade Attachés.

AWEX is ISO 9001 certified since April 2002.

As an export agency, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community.

Upon request, AWEX assists buyers, decision-makers, importers and foreign prospects by:

- Providing economic data on Wallonia and its export potential
- Disseminating information on products and services from companies located in Wallonia
- Identifying companies in Wallonia for international partnerships
- Distributing lists of exporters from Wallonia

As an export partner for Wallonia-based companies, Awex offers a wide range of export-oriented services and activities:

- General and commercial information on foreign markets
- Market studies tailored to specific areas upon request
- Organization and planning of marketing activities (international trade shows, economic missions, sector-based contact days...)
- Establishing contacts with international organizations
- Promoting Wallonia's export potential abroad
- Financial support and export financing
- Training in international careers

As an investment agency, AWEX has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia. In addition, it is in charge of identifying new foreign investors for the acquisition of industrial sites under restructuring process.

#### In attendance at AACC-San Diego :

- Guy VANPAESSCHEN, Project Manager North America, Brussels g.vanpaesschen@awex.be www.awex-export.be
- Edith Mayeux, Trade Commissioner New York edith.mayeux@belgiantrade.net www.wallonia.us



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#### **BIO-X DIAGNOSTICS**

Rue de la Calestienne 38 5580 ROCHEFORT BELGIUM Phone: +32 84 32 23 77

www.biox.com

In attendance at AACC :

Annita Ginter CEO a.ginter@biox.com

Philippe Coppe Business Development Director p.coppe@biox.com

Bio-X Diagnostics, ISO 9001:2008 certified is developing diagnostic reagents for diseases affecting production animals such as cattle, pigs, horses, small ruminants, trouts and carps.

Thanks to the multi-pathogen tests that Bio-X Diagnostics has developed, a single sample can be tested for several pathogens at once.

Bio-X Diagnostics was founded in 1990 with a commitment to offer to veterinary testing laboratories as well as to field Vets, reliable, performant and affordable diagnostic tools, based on ELISA, IFA (ImmunoFluorescence Assay), PCR and lateral flow immunochromatographic technologies.





#### CORIS BIOCONCEPT



Rue Jean Sonet, 4A 5032 Gembloux BELGIUM Phone: +32 81 719 917 Fax: +32 81 719 919

www.corisbio.com

In attendance at AACC :

Thierry LECLIPTEUX, CEO - CSO Th.leclipteux@corisbio.com

Coris BioConcept is a middle-sized company (SME) specialized in developing, manufacturing and marketing rapid diagnostic tests. Since twenty years, Coris BioConcept has developed a broad range of antigen detection tests for enteric, gastric and respiratory diseases.

These tests are based on the immunochromatography technology with colloidal gold particles or latex microspheres. A new range of ICT products has been recently developed for detecting Carbapenemase-Producing Enterobacteriaceae (CPE).

Coris has also developed a new multiplex molecular Platform based on the microfluidic technology for multiplex diagnosis.

Coris BioConcept also provides services for custom tests development & contract manufacturing and is present in 70 countries in Europe, Asia, South America, Africa and Oceania.

Coris BioConcept is also engaged in a Total Quality Assurance program ISO 13485 with all rapid test products CE marked.



# 🚺 DiAgam

#### DIAGAM

Rue du parc industriel, 40 7822 Ghislenghien BELGIUM Phone: + 32 68 55 14 82

www.diagam.com

In attendance at AACC :

Dr Gilbert AMERYCKX, Managing Director mail@diagam.com

#### Delphine BIGOT, Business Developer delphinebigot@diagam.com

João REIS joaoreis.diagam@gmail.com

DiAgam is a European company, with more than 20 years of experience, which manufactures Specific Protein reagents:

° Label CE

- ° ISO 9001:2008 and ISO 13485.
- ° Liquid reagents, controls and calibrators
- ° Calibrators and controls are traceable to International Standards (WHO, IFCC, NIBSC, etc...)
- ° Nanotechnologies with colloidal particles for CRP, Cystatin C, Ferritin & RF
- Thanks to our manufacturing flexibility, all our parameters in different packaging:

=> Kits dedicated to analysers (Modular®, Cobas®, AU®, Ortho VITROS®, Abbott Architect®- Siemens ADVIA®)\*

=> Vials and Bulk, available with our label or in OEM.

Albumin	CRP Wide Range
Alpha1-Antitrypsin	CRP Gold Latex
Alpha1-Glycoprotein Acid	Cystatin-C
Alpha2-Macroglobulin	Ferritin
Apolipoprotein A1	Fibrinogen
Apolipoprotein B	Haptoglobin
Antithrombin III	Ig A
ASO	lg G
Beta2-Microglobulin	lg M
C 3	Lp(a)
C 4	Microalbumin
Ceruloplasmin	Rheumatoid Factor
CRP XS Cardio Nanogold	Transferri
*All preducts popped registered trademarks company	in the second

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#### DIASOURCE

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www.diasource.be

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In attendance at AACC : Alberto ROSELL - Sales Director for Spain Alberto.Rosell@diasource.be

Peter KERCKX - Business Unit Manager RIA Peter.kerckx@diasource.be

Eric Maes - Business Segment Manager ELISA & Instrumentation, Antibodies Eric.maes@diasource.be

Nicolas Heureux - PhD - Principal Scientist - Vitamin D nicolas.heureux@diasource.be

#### Olga GUAYACAN - Latinamerican sales Representative Olga.Guayacan@diasource.be

#### Jan Wauters - Sales- and Business Development Manager Vitamin D Jan.Wauters@diasource.be

DIAsource ImmunoAssays S.A., an international diagnostic company based in Belgium, develops, manufactures and markets clinical diagnostic products in the field of endocrinology and infectious diseases.

We are committed to Vitamin D, including IVD and RUO Products. Our panel of assays allows the performant detection and measurement of various forms of Vitamin D metabolites: 250H Vitamin D, 1, 25(0H)2 Vitamin D.

Constantly looking for new technologies and applications, we put our expertise in the development of new antibodies and assays to measure relevant biomarkers. We are strengthening our position in the diagnostic market by validating our ELISA assays on our open automate. These innovation mark a turning point for our company, and makes of DIAsource, already renowned in the RIA market, a complete diagnostic provider.

We also provide selected instrumentation: we offer Elisa reader, washer and shaker, along with open and closed fully automated Elisa platforms helping our customers to automate their tests.

Present in more than 75 countries through his professional network of 80 distributors, DIAsource also sells directly his own products and products from other selected manufacturers to IVD laboratories in some European countries.

In January of 2016 DIAsource has been acquired by Anteo Diagnostics (www.anteodx.com), a global medical technology company, developing and commercializing products for sale into the lifesciences, in-vitro diagnostics, point of care, and medical devices markets.



#### IT4IP

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Contact US: Juan J. Herrero Exclusive North American distributor of it4ip track-etched membranes jjherrero@arbrown-us.com http://www.track-etched.com

In attendance at AACC : Rodais Chanson, Business Developer, chanson@it4ip.be Yoichi Ikeda, Deputy General Manager at AR Brown Co., ikeda@arbrown.com Juan J. Herrero, Exclusive North American representative of it4ip at AR Brown-US, jjherrero@arbrown-us.com

it4ip S.A. is a leader in track-etching technology.

The competences and activities of it4ip S.A. focus on track-etched polymer membrane filters, and on their manufacturing, processing and conversion from raw polymer films up to finished products tailored to customer applications.

The it4ip track-etched membrane is a thin porous polymer film suitable for the surface retention of particles by gas or liquid filtration. Made from polycarbonate (PC), polyester (PET) or polyimide (PI), standard track-etched filter membrane is available in a wide range of pore sizes, pore densities and thickness.

All our activities are strengthened by a large expertise in polymer science and cell biotechnology that enables the design and production of innovative products and devices for specialized applications (healthcare, diagnosis, energy,...).



#### SYNABS



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www.synabs.be

In attendance at AACC :

Didier Argentin CEO argentind@synabs.be

#### Julien Isoard Strategic Marketing Advisor isoardj@synabs.be

SynAbs has built its strong expertise based upon the work of Pr Bazin, the first worldwide cell line generator of Rat-LOU fusion cell in the eighties. In 2016, SynAbs has announced the development of the first worldwide guinea pig hybridoma cell line.

In order to overtake mouse species limitations, SynAbs is offering stable hybridoma of rat and guinea pig to generate:

- your custom monoclonal antibodies against difficult and poor immunogenic antigens (interleukin, glucagon, antibiotics, toxins, peptides, steroids, small molecules, DNA, RNA, drug...) thanks to our singular antigenic repertoire access, with a multi species approach

- an extensive catalog of ready-to-use monoclonal antibodies like anti-DNP, anti-isotypes, isotype controls, anti-species,...

- an integrated service offer from the antigen synthesis, its coupling, parallel immunization, the generation of stable clones, the production of several grams of mAbs and immuno-assays development.

To be counted among our disclosed partners Dianova, LuBio Sciences, Immunodiagnostic Systems, Unisensor, Coris Bioconcept, Artialis, VolitionRx, Sanbio, CNRS, Thermo Fisher, Sheffield University, Bio-Rad, Bio-X Diagnostics..."



#### ZENTECH



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In attendance at AACC :

Jean-Claude Havaux, CEO jc.havaux@zentech.be

Pierre Peiffer, Sales and Marketing Director p.peiffer@zentech.be

Luc Voorn, Automation Application Engineer I.voorn@zentech.be

ZenTech's goal is to deliver a cost-effective solution that meets quality requests of our endusers and their organizational expectations.

ZenTech develops, produces and commercializes its own reagents. In addition, ZenTech has also developed international partnerships in order to provide the end-users with a high level of automation and a flexible approach.

Transversal solutions starting from blood collection up to the results are now available, independently of your laboratory size.



# **Feel inspired**



*« I fell in love with Wallonia »* 



#### Wallonia is full of great assets. Help spread the word !

You like Wallonia and you want to enhance its global reputation ? Join our network of Wallonia.be Brand Ambassadors !

#### One mission, lots of benefits!

We want to promote Wallonia and you can help us: share information from our website and social networks, add the Wallonia.be logo and slogan Feel inspired to your website, blog or email signature, inform us about development opportunities for the Wallonia Region, bring the brand to life by actively taking part in conversations on Facebook, Twitter or LinkedIn and by recruiting other Ambassadors...

In return, you get a chance to:

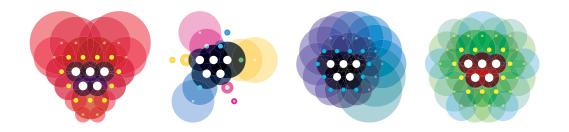
- promote your activities and share your success stories on the Wallonia.be Ambassadors' blog
- expand your network using the private area on the portal
- receive a newsletter about the Region and the Brand Ambassadors' network
- be invited to exclusive events
- use the Wallonia brand logo and benefit from the Region's reputation

#### How to become a Brand Ambassador?

Complete the online application form on the website (http://www.wallonia.be/en/ ambassadors). Simply answer three questions and we will let you know if your profile matches the network we want to implement.

#### Do you want more information?

Contact : ambassador@wallonia.be !



## Wallonia is open to the world !

... with a sense of sharing, accessibility, technical know-how and quality of life



Wallonia.be

EXPORT INVESTMENT

#### WALLONIA EXPORT-INVESTMENT AGENCY

#### Foreign Trade

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#### Foreign Investment

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Feel inspired 🛛 🏀 🍺 🌚